
Section 1: 8-K (8-K)

United States
Securities and Exchange Commission
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 31, 2019



DIAMOND HILL INVESTMENT GROUP INC

(Exact Name of Registrant as Specified in its Charter)

Ohio	000-24498	65-0190407
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

325 John H. McConnell Blvd, Suite 200, Columbus, Ohio 43215
(Address of principal executive offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (614) 255-3333

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Stock, no par value	DHIL	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

Diamond Hill Investment Group, Inc. (the "Company") has reported its results of operations for the fiscal quarter ended June 30, 2019, as described in Company's press release dated July 31, 2019, a copy of which is filed herewith as Exhibit 99.1 and incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release issued by the Registrant dated July 31, 2019.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DIAMOND HILL INVESTMENT GROUP, INC.

Date: July 31, 2019

By: /s/ Thomas E. Line
Thomas E. Line, Chief Financial Officer

[\(Back To Top\)](#)

Section 2: EX-99.1 (EXHIBIT 99.1)



FOR IMMEDIATE RELEASE:

Investor Contact:
Tom Line-Chief Financial Officer
614-255-5989 (tline@diamond-hill.com)

**DIAMOND HILL INVESTMENT GROUP, INC. REPORTS RESULTS FOR
SECOND QUARTER 2019**

Columbus, Ohio - July 31, 2019 - Diamond Hill Investment Group, Inc. (the "Company," "we," "our") (NASDAQ:DHIL) today reported unaudited results for the quarter ended June 30, 2019 and filed its Form 10-Q.

Selected Income Statement Data
(in thousands, except per share figures)

	Three Months Ended June 30,		% Change
	2019	2018	
Revenues:			
Investment advisory	\$ 31,511	\$ 33,526	(6)%
Mutual fund administration, net	2,034	2,402	(15)%
Total revenue	33,545	35,928	(7)%
Operating expenses	21,465	19,578	10%
Net operating income	12,080	16,350	(26)%
Investment income, net	6,519	3,565	
Income before taxes	18,599	19,915	(7)%
Income tax expense	(4,442)	(5,017)	(11)%
Net income	14,157	14,898	(5)%
Net income attributable to redeemable noncontrolling interest	(962)	(528)	
Net income attributable to common shareholders	\$ 13,195	\$ 14,370	(8)%
Earnings per share attributable to common shareholders - diluted	\$ 3.79	\$ 4.08	(7)%

	Six Months Ended June 30,		% Change
	2019	2018	
Revenues:			
Investment advisory	\$ 62,023	\$ 68,158	(9)%
Mutual fund administration, net	4,101	5,552	(26)%
Total revenue	66,124	73,710	(10)%
Operating expenses	42,910	39,157	10%
Net operating income	23,214	34,553	(33)%
Investment income, net	20,804	2,006	
Income before taxes	44,018	36,559	20%
Income tax expense	(10,305)	(8,719)	18%
Net income	33,713	27,840	21%
Net income attributable to redeemable noncontrolling interest	(3,585)	(480)	
Net income attributable to common shareholders	\$ 30,128	\$ 27,360	10%
Earnings per share attributable to common shareholders - diluted	\$ 8.64	\$ 7.81	11%

Selected Balance Sheet Data
(in thousands, except per share figures)

	As Of	
	June 30, 2019	December 31, 2018
Total cash and corporate investments held directly by DHCM	\$ 202,218	\$ 196,545
Total assets	306,152	325,728
Total liabilities	54,381	67,472
Redeemable noncontrolling interest	34,076	62,680
Shareholders equity	217,695	195,576

Book value per share

\$ 63.22 \$ 55.89

(in millions)	For the Three Months Ended June 30,			
	2019		2018	
AUM at beginning of the period	\$	20,880	\$	21,929
Net cash inflows (outflows)				
proprietary funds		(531)		(362)
sub-advised funds		76		23
institutional accounts		38		(53)
		(417)		(392)
Net market appreciation and income		1,149		290
Increase (decrease) during the period		732		(102)
AUM at end of the period	\$	21,612	\$	21,827

(in millions)	Change in Assets Under Management For the Six Months Ended June 30,			
	2019		2018	
AUM at beginning of the period	\$	19,108	\$	22,317
Net cash inflows (outflows)				
proprietary funds		(815)		(174)
sub-advised funds		135		126
institutional accounts		(171)		(88)
		(851)		(136)
Net market appreciation (depreciation) and income		3,355		(354)
Increase (decrease) during the period		2,504		(490)
AUM at end of the period	\$	21,612	\$	21,827

About Diamond Hill:

We are an independent investment management firm with significant employee ownership and \$21.6 billion in assets under management as of June 30, 2019. We provide investment management services to institutions and individuals through mutual funds, institutional separate accounts, and private investment funds. Our entire investment team shares the same intrinsic value investment philosophy focused on absolute returns, and our interests are firmly aligned with our clients through significant investment in its strategies. For more information visit www.diamond-hill.com.

Use of Supplemental Data as Non-GAAP Performance Measure

As supplemental information, we are providing performance measures that are based on methodologies other than U.S. generally accepted accounting principles (“non-GAAP”). We believe the non-GAAP measures below are useful measures of our core business activities, are important metrics in estimating the value of an asset management business and may enable more appropriate comparison to our peers. These non-GAAP measures should not be a substitute for financial measures calculated in accordance with U.S. generally accepted accounting principles (“GAAP”) and may be calculated differently by other companies. The following schedule reconciles GAAP measures to non-GAAP measures for the three and six months ended June 30, 2019 and 2018, respectively.

(in thousands, except percentages and per share data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
Total revenue	\$ 33,545	\$ 35,928	\$ 66,124	\$ 73,710
Net operating income, GAAP basis	\$ 12,080	\$ 16,350	\$ 23,214	\$ 34,553
Non-GAAP adjustment:				
Gains (losses) on deferred compensation plan investments, net ⁽¹⁾	1,283	456	3,695	(60)
Net operating income, as adjusted, non-GAAP basis ⁽²⁾	13,363	16,806	26,909	34,493
Non-GAAP adjustment:				

Tax provision on net operating income, as adjusted, non-GAAP basis ⁽³⁾	(3,366)	(4,349)	(6,858)	(8,336)
Net operating income, as adjusted, after tax, non-GAAP basis ⁽⁴⁾	\$ 9,997	\$ 12,457	\$ 20,051	\$ 26,157
Net operating income, as adjusted after tax per diluted share, non-GAAP basis ⁽⁵⁾	\$ 2.87	\$ 3.54	\$ 5.75	\$ 7.46
Diluted weighted average shares outstanding, GAAP basis	3,478	3,520	3,487	3,505
Operating profit margin, GAAP basis	36%	46%	35%	47%
Operating profit margin, as adjusted, non-GAAP basis ⁽⁶⁾	40%	47%	41%	47%

⁽¹⁾ *Gains (losses) on deferred compensation plan investments, net:* The gain (loss) on deferred compensation plan investments, which increases (decreases) deferred compensation expense included in operating income, is removed from operating income in the calculation because it is offset by an equal amount in investment income (loss) below net operating income on the income statement, and thus has no impact on net income attributable to the Company.

⁽²⁾ *Net operating income, as adjusted:* This non-GAAP measure represents the Company's net operating income adjusted to exclude the impact on compensation expense of gains and losses on investments in the deferred compensation plan.

⁽³⁾ *Tax provision on net operating income, as adjusted:* This non-GAAP measure represents the tax provision excluding the impact of investment related activity and is calculated by applying the unconsolidated effective tax rate to net operating income, as adjusted.

⁽⁴⁾ *Net operating income, as adjusted, after tax:* This non-GAAP measure deducts from the net operating income, as adjusted, the tax provision on net operating income, as adjusted.

⁽⁵⁾ *Net operating income, as adjusted after tax per diluted share:* This non-GAAP measure was calculated by dividing the net operating income, as adjusted after tax, by diluted weighted average shares outstanding.

⁽⁶⁾ *Operating profit margin, as adjusted:* This non-GAAP measure was calculated by dividing the net operating income, as adjusted, by total revenue.

Our management does not promote that investors consider the above non-GAAP financial measures alone, or as a substitute for, financial information prepared in accordance with GAAP.

Throughout this press release, the Company may make forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, relating to such matters as anticipated operating results, prospects and levels of assets under management, technological developments, economic trends (including interest rates and market volatility), expected transactions and similar matters. The words "believe," "expect," "anticipate," "estimate," "should," "hope," "seek," "plan," "intend" and similar expressions identify forward-looking statements that speak only as of the date thereof. While we believe that the assumptions underlying our forward-looking statements are reasonable, investors are cautioned that any of the assumptions could prove to be inaccurate and, accordingly, our actual results and experiences could differ materially from the anticipated results or other expectations expressed in our forward-looking statements. Factors that could cause our actual results to differ materially from the results referred to in the forward-looking statements we make in this Quarterly Report on Form 10-Q and in our press releases are discussed under "Item 1A. Risk Factors" and elsewhere in the 2018 Annual Report and include, but are not limited to: the adverse effect from a decline in the securities markets; a decline in the performance of our products; changes in interest rates; changes in national and local economic and political conditions, the continuing economic uncertainty in various parts of the world; changes in government policy and regulation, including monetary policy; changes in our ability to attract or retain key employees; unforeseen costs and other effects related to legal proceedings or investigations of governmental and self-regulatory organizations; and other risks identified from time-to-time in other public documents on file with the SEC.

325 John H. McConnell Blvd, Suite 200, Columbus, Ohio 43215 614-255-3333 info@diamond-hill.com

[\(Back To Top\)](#)